

# Event Details

## State of Indiana Request for Quotation

Event ID	Format	Type	Page
00400-0000087792	Buy	RFx	1
Event Round	Version		
1	1		
Event Name			
400-27-068-ECHO RFQ			
Start Time	Finish Time		
06/04/2026 12:39:00 EDT	07/06/2026 16:00:00 EDT		

**Event Currency:** US Dollar  
**Bids allowed in other currency:** No

**Bidder:** INTERNAL EVENT DETAILS

**Submit To:** Indiana Dept of Health  
IN Department of Health  
Section 2-C  
2 N MERIDIAN ST  
INDIANAPOLIS IN 46204  
United States

**Contact:** Alexandra Stultz-00400  
**Phone:**  
**Email:** AStultz@health.in.gov

## Event Description

Sourcing event #0000087792 is for obtaining bids for a vendor to develop and implement standardized procedures for lead testing through structured training sessions facilitated by a QI consultant, as outlined in the scope of work.

Questions can be emailed to AStultz@health.in.gov.

Completed bids must be emailed to AStultz@health.in.gov.

A completed bid package MUST be submitted by the due date/time. The bid package is available for download through the Bid Documents link in the Event Name column. This bid is not eligible for electronic bid through the Supplier Portal.

## General Comments

- Scope of Work: Lead Testing Quality Improvement (QI) Engagement

### 1. Objectives of Engagement

The primary objectives of this engagement are to:

- Increase lead testing rates among all children ages 0-7, with a targeted emphasis on children at 12 and 24 months of age.
- Improve lead test reporting rates to ensure complete and accurate data submission across participating healthcare providers.

### 2. Deliverables and Deadlines

Quality Improvement Focus

The project will be structured as a Quality Improvement (QI) initiative with the following required components:

- Develop and implement standardized procedures for lead testing through structured training sessions facilitated by a QI consultant.
- Aggregate and analyze lead testing and reporting data during each session, providing feedback on strengths, areas for improvement, and opportunities for process refinement.
- Provide guidance on available resources from the Indiana Department of Health (IDOH) and Managed Care Entities (MCEs), including billing and coding guidelines and point-of-care testing recommendations.
- Increase patient and caregiver awareness through education materials and counseling opportunities.

• Establish baseline data for all participating providers and track progress throughout the duration of the ECHO project using regularly submitted data.

• Offer incentives for participating healthcare providers, including Medical Outpatient Care (MOC) and Quality Improvement (QI) credit opportunities.

Project Timeline (11 Months Total)

• Months 1-2: Finances and Procurement

Completion of contracting, budgeting, and procurement activities.

• Months 3-4: Project Preparation

Activities include advertising, recruitment, development of engagement strategies, creation of monthly session topics, and preparation of training materials.

• Months 5-10: Project Sessions (6 Months)

Conduct monthly project meetings, including data review, training, and QI coaching.

• Month 11: Closeout and Follow Up

Final data review, evaluation of outcomes, project summary preparation, and wrap up activities.

### 3. Key Performance Indicators (KPIs)

The following indicators will be monitored from project initiation to completion to measure progress:

- Increase in the percentage of children tested for lead at 12 months (Medicaid and non Medicaid) from baseline to end of project.
- Increase in the percentage of children tested for lead at 24 months (Medicaid and non Medicaid) from baseline to end of project.

# Event Details (cont.)

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- Improvement in lead testing reporting rates from baseline to completion of the project.

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## Line Details

						No Bid:	<input type="checkbox"/>
Line: 1	Item ID:	Line Qty: 1	UOM: Each	Weighting: 100%	Bid Qty:	<input type="text" value="1"/>	
Required: No	Reserve Price: No						
Description: Echo Project RFQ							
Question	UOM	Best	Worst	Weighting	Response		
What is your quote/bid price?				100%	<input type="text"/>		
Required: Yes Mandatory Response: No							

### Response Comments

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## Bidder Information

<b>Firm Name:</b>		
<b>Name:</b>	<b>Signature:</b>	<b>Date:</b>
<b>Phone #:</b>	<b>Fax #:</b>	
<b>Street Address:</b>		
<b>City &amp; State:</b>	<b>Zip Code:</b>	
<b>Email:</b>		